

Sally Cross

Financial Consultant



sally.c@pelusoconsortium.com

2014 – present

Financial Consultant, PCC

Manages project investments and spending, property values, cash flow, taxation, market conditions, and funding covenants. Also responsible for PCC's Corporate governance.

1994 – 2014

EVP Commercial Real Estate US Bank, St. Paul Minnesota

Sourced and evaluated Bank's investment opportunities, managed expense & capital components. Responsible for managing and growing a diverse portfolio of developers for Community Banking Commercial Real Estate with an expertise in funding multi-use commercial/residential properties.

1989 – 1994

Vice President, Finance and Administration, Bank of America, Austin, Texas

Directed accounting operations, oversaw all transactions related to general ledger, receivables, payables, payroll and financial reporting. Analyzed company's financial results with respect to profits, trends, costs and compliance with budgets. Provided strategic guidance around capital financing options to support company growth needs.

1987 – 1989

Branch Manager/AVP Bank of America, Austin, Texas

Directed all operational aspects including distribution, customer service, human resources, administration and sales in accordance with the bank's objectives
Provided training, coaching, development and motivation for bank personnel
Developed forecasts, financial objectives and business plans.

1984 – 1987

MBA: Northwestern University, Evanston, Illinois

BA: Economics, Trinity College, San Antonio, Texas